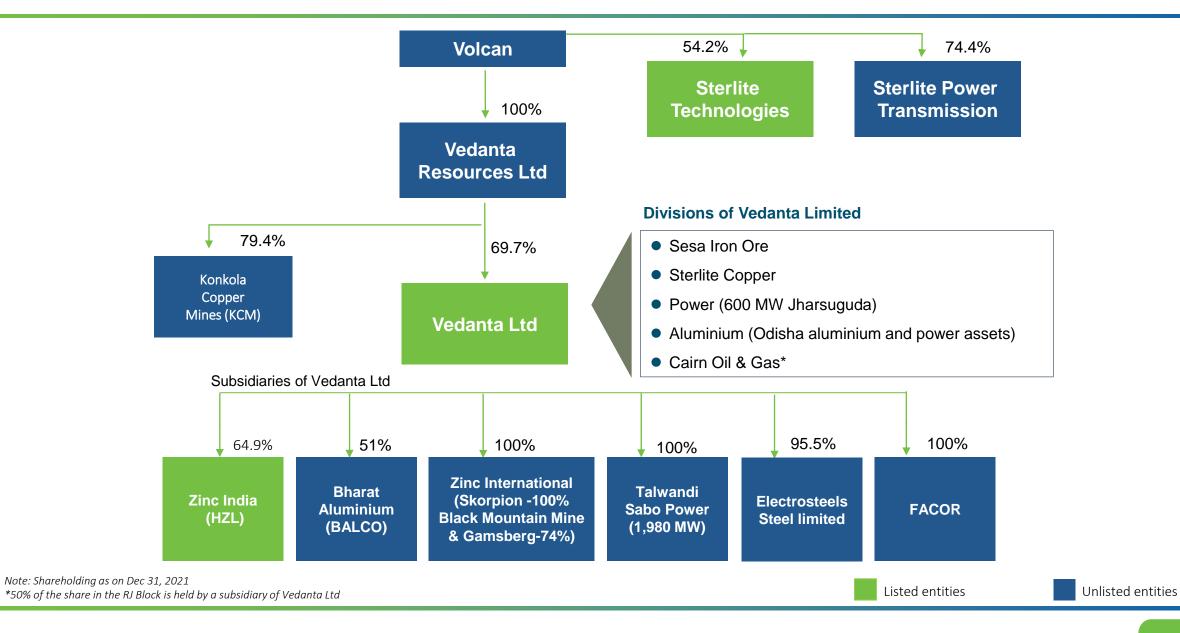


# investors & Analysts

Engagement With Vedanta Chairman & Senior Management

#### **Group structure**





# Well positioned to deliver growth and create value

1



#### Global natural resource upcycle

It has been underinvested sector over the last decade

Natural resources are in demand upcycle with global focus on decarbonisation and materials intensive energy transition

China's focus on pollution curbs has driven out sizeable supply of various commodities

Current geo-political situation has led to pressure on global supplies of various commodities including Crude Oil

Oversupply risk is low amidst dearth of new resource availability, low growth capex and closure of ageing facilities

Commodity prices are expected to remain elevated for longer with increasing supply gap

#### India growth potential

India is the fastest growing economy

Growth is underpinned by Indian government's focus on infrastructure spending; base metal, steel, power are key beneficiaries among others

Reserve Bank of India continues to maintain accommodative policy stance to support economic growth

Various production linked incentive schemes by Indian Government for "AtmaNirbhar Bharat" theme and Corporate tax rate cut are conducive for private investments

India has favourable demography to sustain demand growth

# Vedanta – well positioned to capitalize on the opportunity

World class diversified natural resources powerhouse with investment in attractive mix of commodities: Aluminium, Copper, Steel and Zinc

Large scale with long life of R&R

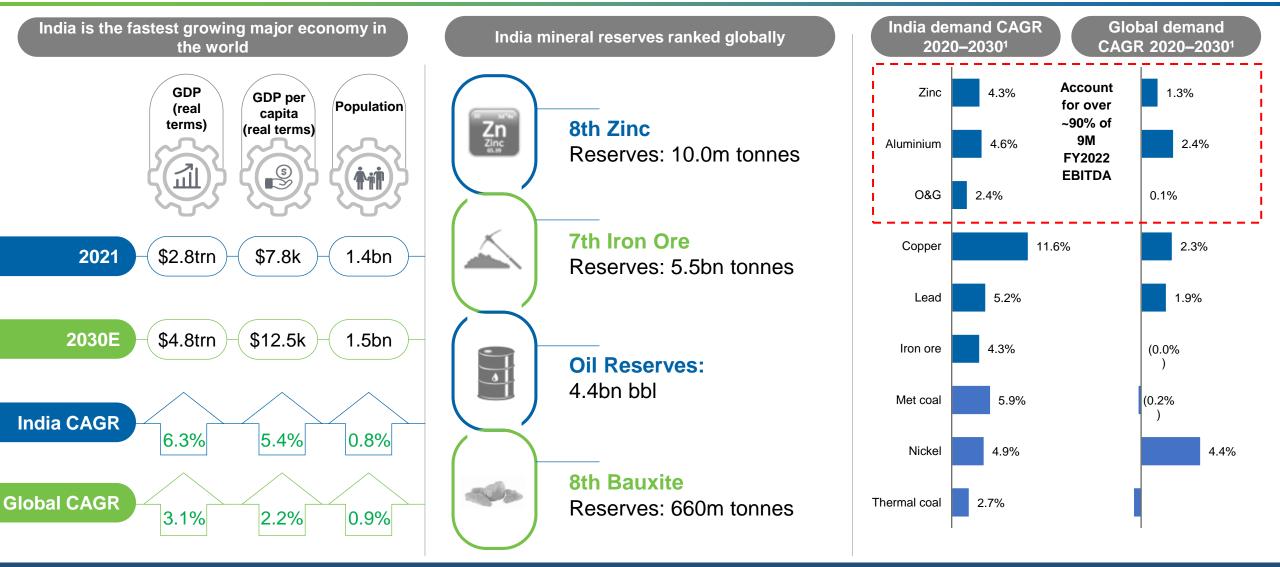
Low-cost producer (1st quartile)

Geographically well placed to capitalize on India's growth potential and favourable policy landscape

long term sustainable growth

# Well placed to capitalize on India's growth and natural resources potential

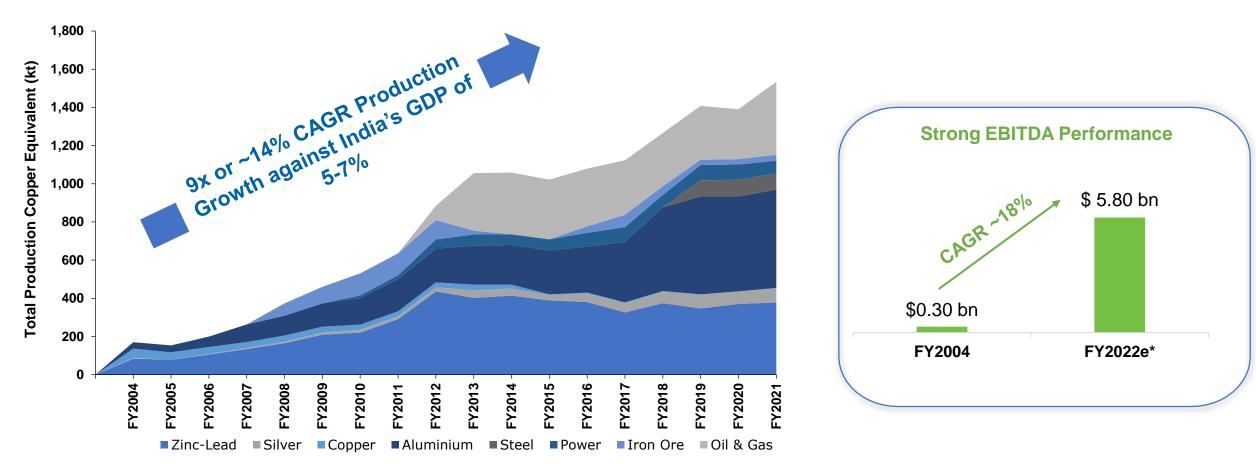




Vedanta Ltd. contributes 1.4% to India's GDP and employs 75,000 people

Source: WoodMackenzie, IHS Markit Note: <sup>1</sup> Oil &Gas CAGR shown on 2018-2030 basis



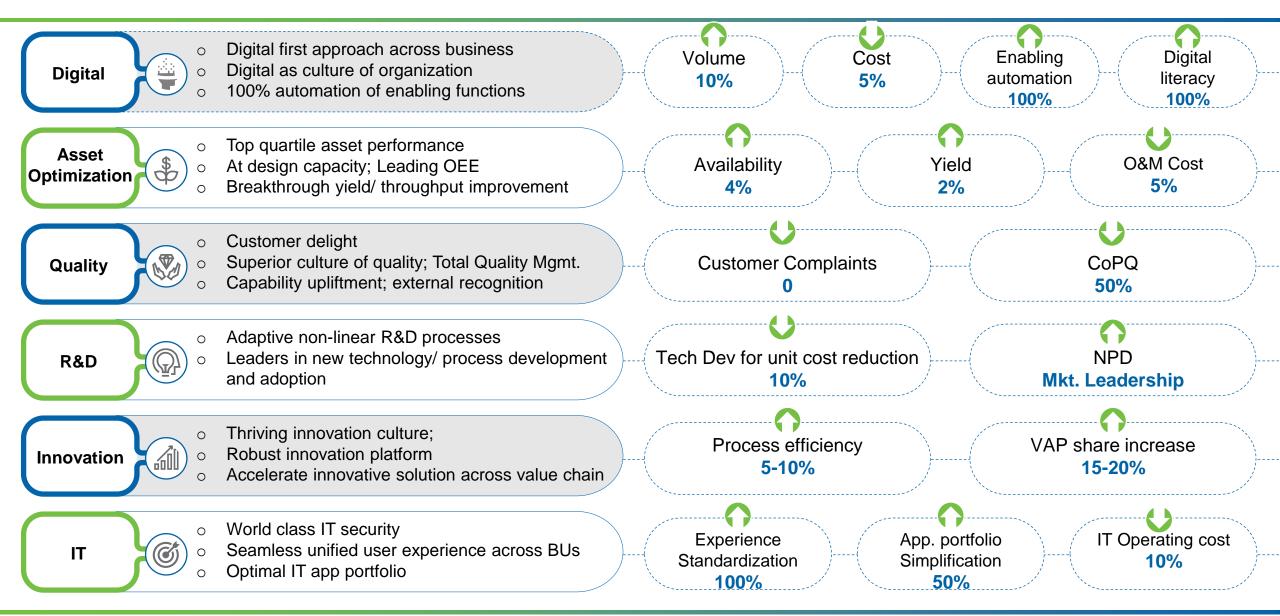


All commodity and power capacities rebased to Copper equivalent capacity (defined as production x commodity price / copper price) using average commodity prices for FY 2021. Power rebased using FY 2021 realisations, Copper custom smelting production rebased at TC/RC for FY 2021, Iron ore volumes refers to sales with prices rebased at realized prices for FY 2021

\*EBITDA of 9M FY22 annualized

## Six core pillars of center of excellence: clear outcomes outline ambition for each pillar

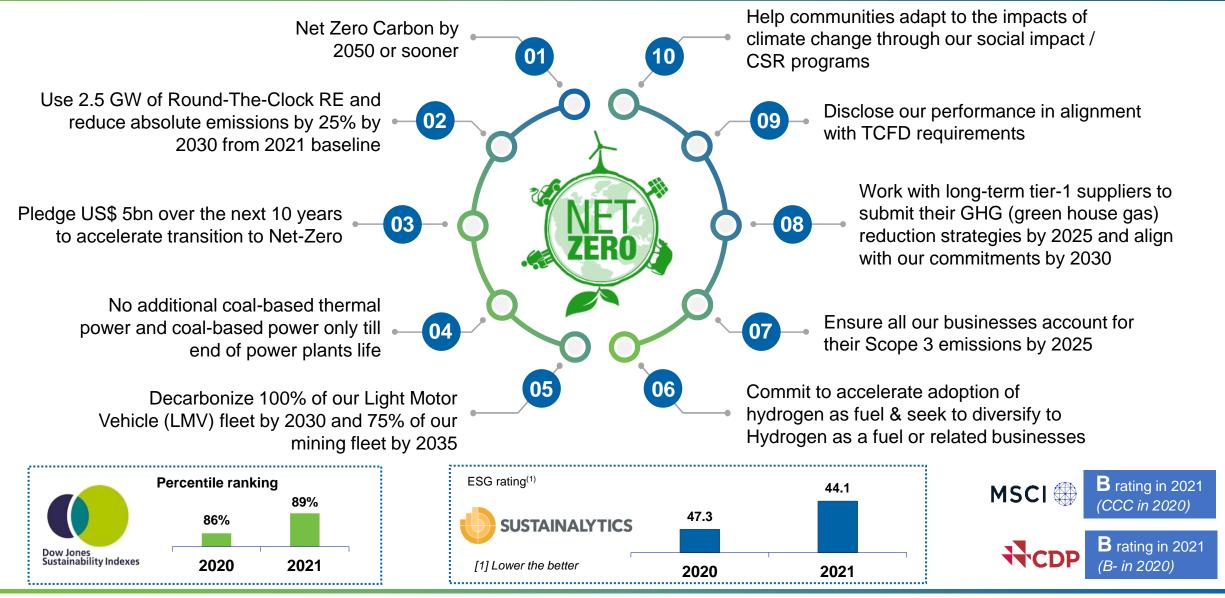




**OEE:** Overall Equipment Effectiveness; **O&M:** operations and maintenance; **COPQ:** Cost of poor quality; **NPD:** New process / product development; **VAP:** Value added product; **IT:** Information Technology

# Our 10 commitments to achieve 'Net Zero'

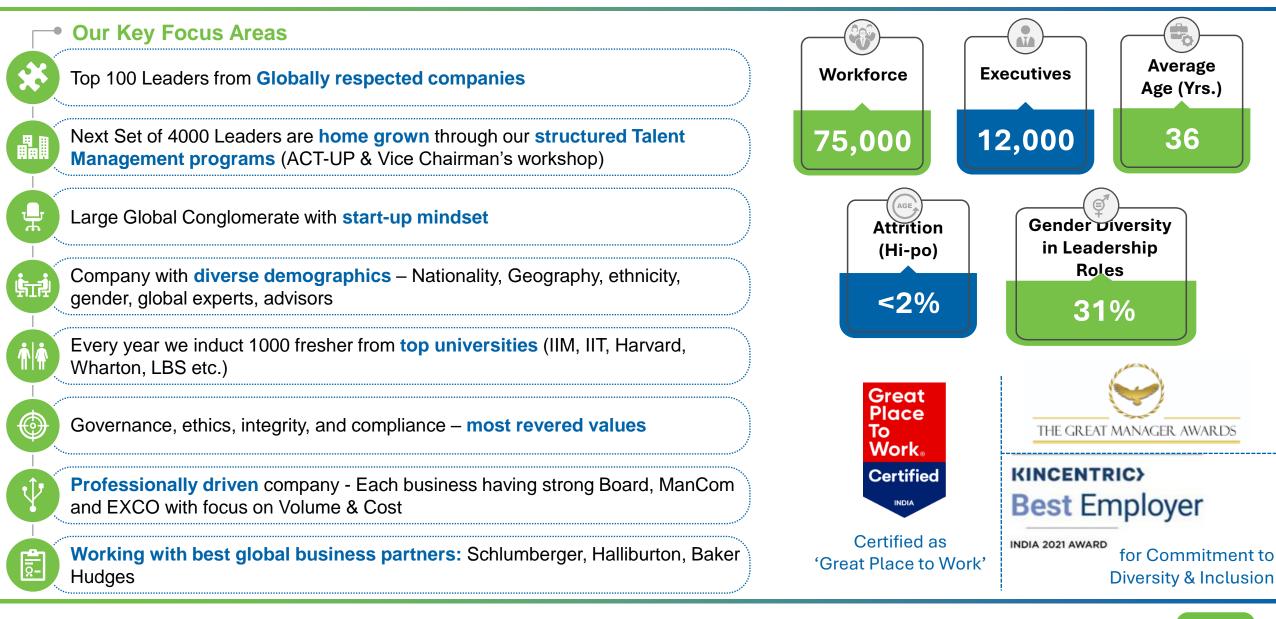




TCFD: Task force on climate related financial disclosures; RE: renewable energy; CSR: Corporate social responsibility

## People – our biggest asset





# Vedanta Aluminium set to be among top 3 globally\* delivering superior value for all its stakeholders



NALCO

0.46

343

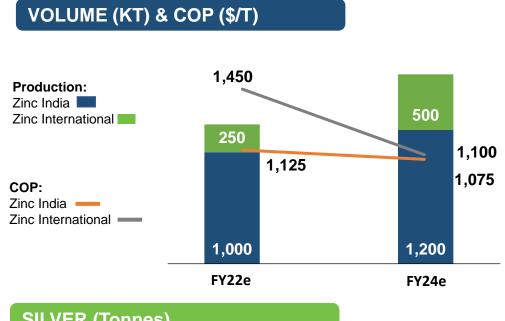
1,945

20%

	1,825	3.0				
	2.2	1,350	Particulars	UOM	Vedanta	Hindalco
Aluminium Capacity Cost \$/t ■			Annual Installed Capacity	Mtpa	2.20	1.20
Alumi Cost (	FY22E	FY24E	Production- 9M FY22	Kt	1,697	967
VAP capacity	60%	90%	COP- V2 9MFY22	\$/t	1,808	1,686
Captive Alumina	45%	100%				
Captive Coal	0%	50%	Domestic Market Share	%	40%	40%
Domestic Bauxite	56%	70%				

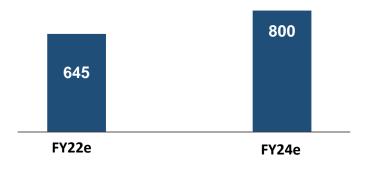
# Zinc Business: Our strength and our pride | Transformed completely in a decade's time





# SILVER (Tonnes)

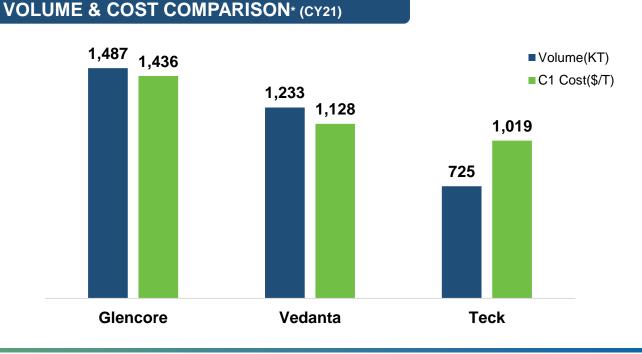
- Only Silver Producer in India
- Zero Cost Contributes to 1/3<sup>rd</sup> of EBIDTA



#### **ZINC INDIA**

- Largest Integrated Zinc-Lead miner with >25 years of mine life
- 1st quartile in cost curve (USD 1,116/MT)
- Globally 5th in Dow Jones Sustainability Indices (DJSI) ranking\*
- 1<sup>st</sup> in Asia Pacific\* in DJSI ranking

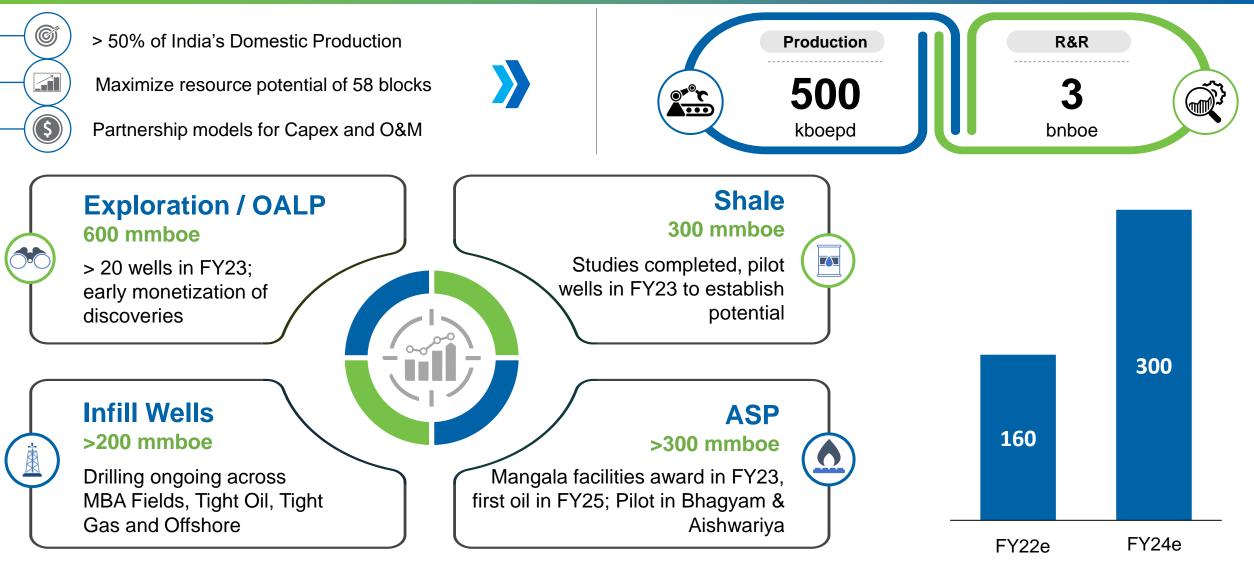
\*Metal and Mining Companies



#### \*Source: Woodmac

# Cairn oil & gas: Rich portfolio mix spread across basins

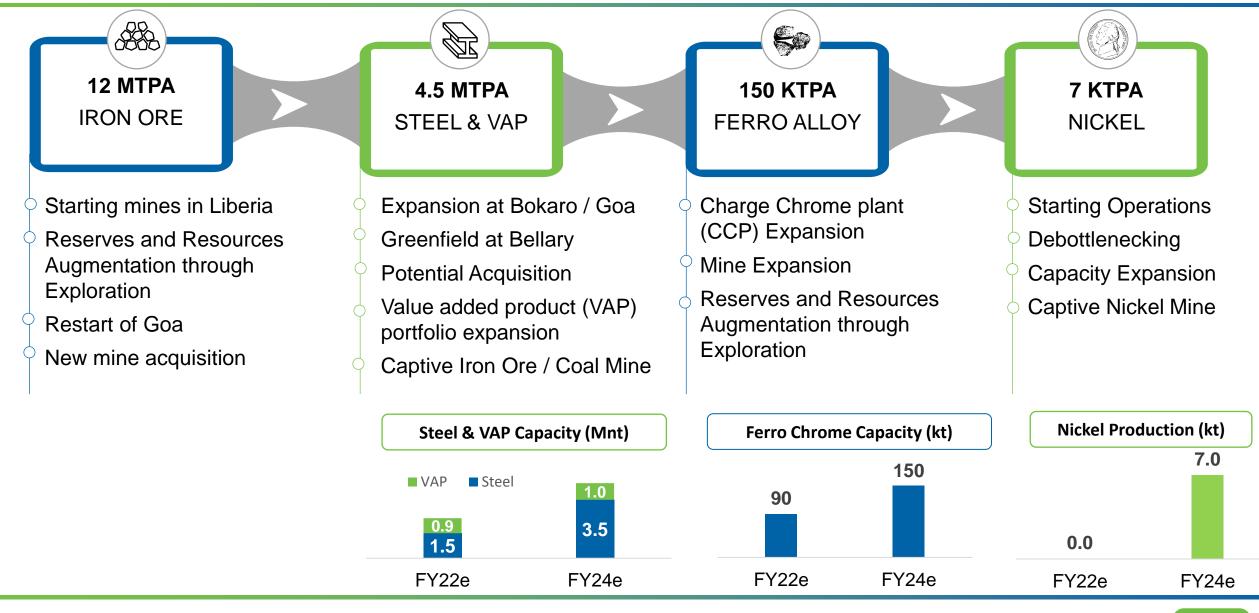




Partnership-model with leading OFS companies from concept to execution

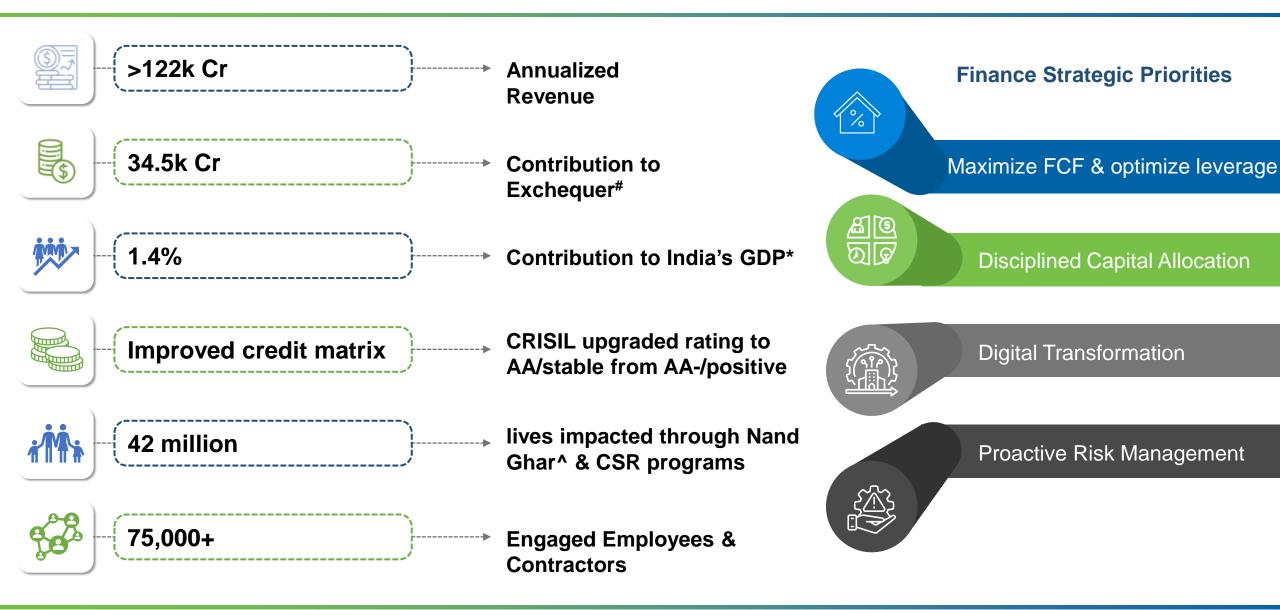
# Iron & steel | potential to create long term growth





## Vedanta at a glance in numbers

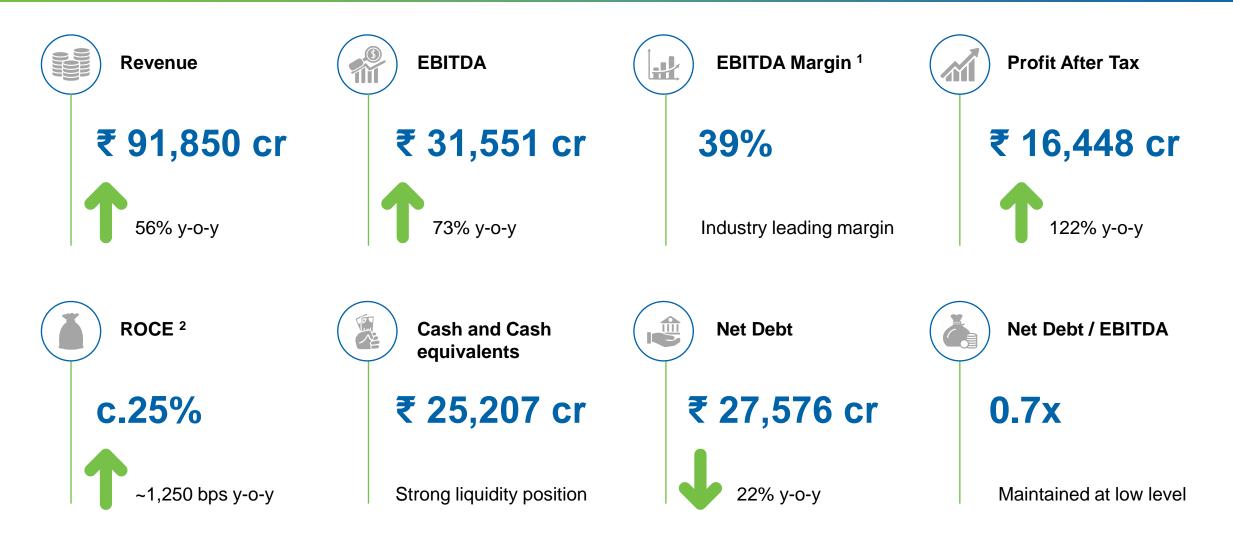




# Contribution to Exchequer as of FY21; ^Nand Ghar is women and children care center; **CSR**: Corporate social responsibility \*Direct, indirect and induced impact Source: IFC is the Institute for Competitiveness; the strategy arm of Harvard Business School

# **Record financial performance 9M FY 2022**





1. Excludes custom smelting at Copper Business.

2. ROCE (return on capital employed) is calculated as EBIT net of tax outflow divided by average capital employed.



 <b>\$ bn</b>			
VRL (CONSOLIDATED)			
Gross Debt	16.4		
Cash	3.6		
Net Debt	12.8		

VRL (STAN	DALONE)	
Gross Debt	9.3	
Cash	0.2	
Net Debt	9.1	

VEDL (CONSO	LIDATED)	
Gross Debt	7.1	
Cash	3.4	
Net Debt	3.7	

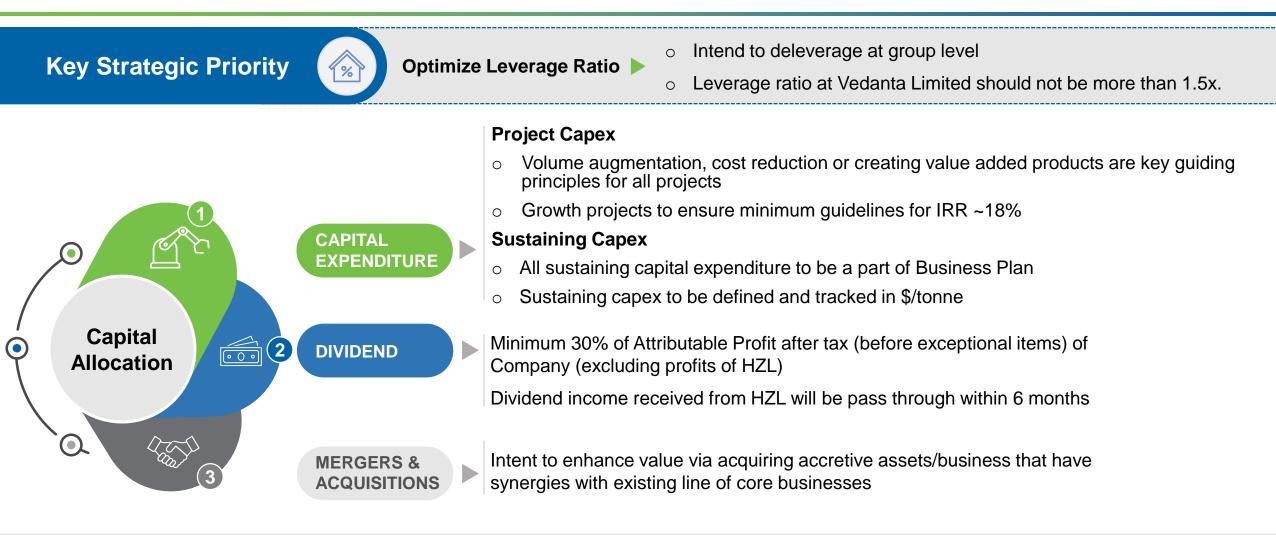
- ✓ Strong Free cash flow to support debt servicing
  - dividend yield ~13%\* FY22
  - paid ~ ₹16,728 Cr. Dividend in FY 22 (~ ₹48,870 Cr dividend in last 10 years)
- Proactive credit management: average term debt of 3.5 years
- Leverage metrics: net debt / EBITDA reduced to 0.7x from 1.5x at VEDL

### ✓ Augmented credit ratings:

- CRISIL upgraded rating to AA/stable from AA-/positive
- India ratings revised the outlook to "Positive" from "Stable"
- Optimized Cost of funding: Maintained the cost of borrowings at competitive market rates

# **Disciplined capital allocation framework**





Maximize Total Shareholder's Return (TSR)

# **Vedanta Peer Comparison**

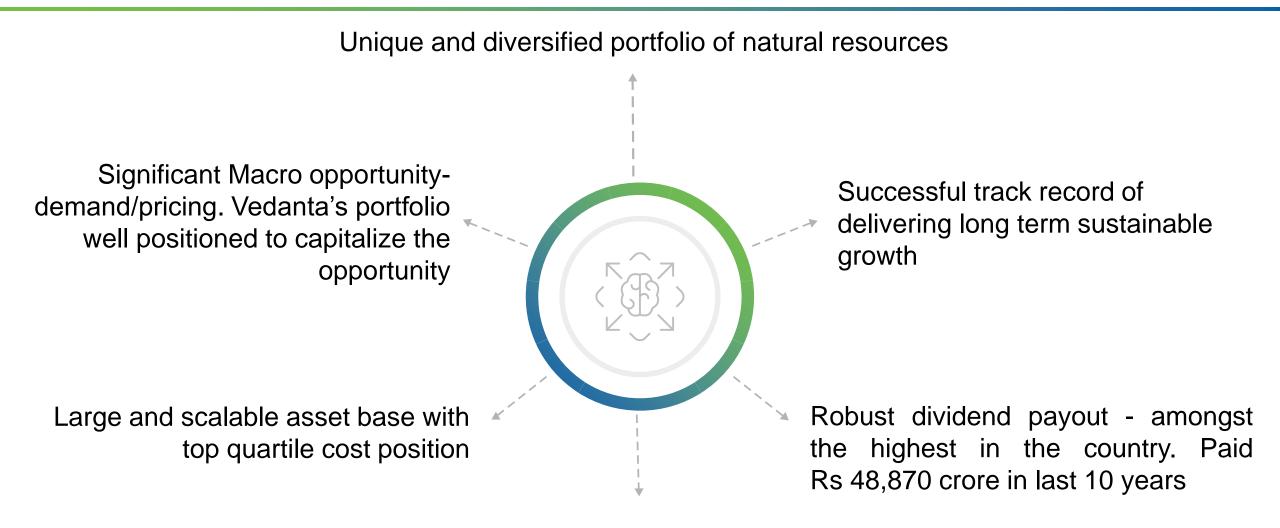
\$ bn



Particulars	Vedanta	JSW	Hindalco	Tata Steel
Gross Debt	7.1	10.3	8.8	9.7
Cash	3.4	1.5	2.9	1.3
Net Debt	3.7	8.8	5.9	8.4
EBITDA*	5.8	5.3	3.9	8.6
Dividend Yield <sup>#</sup>	12.6%	1.01%	0.54%	2.03%
Net Debt/EBITDA (x)	0.6x	1.7x	1.5x	1.0>
Enterprise Value (EV)/EBITDA (x)	Зх	5.2x	6.1x Average 5x	3.5

\*Annualized 9 months FY22 # As on 15<sup>th</sup> March To sum up





Multiples re-rating to create significant shareholder value

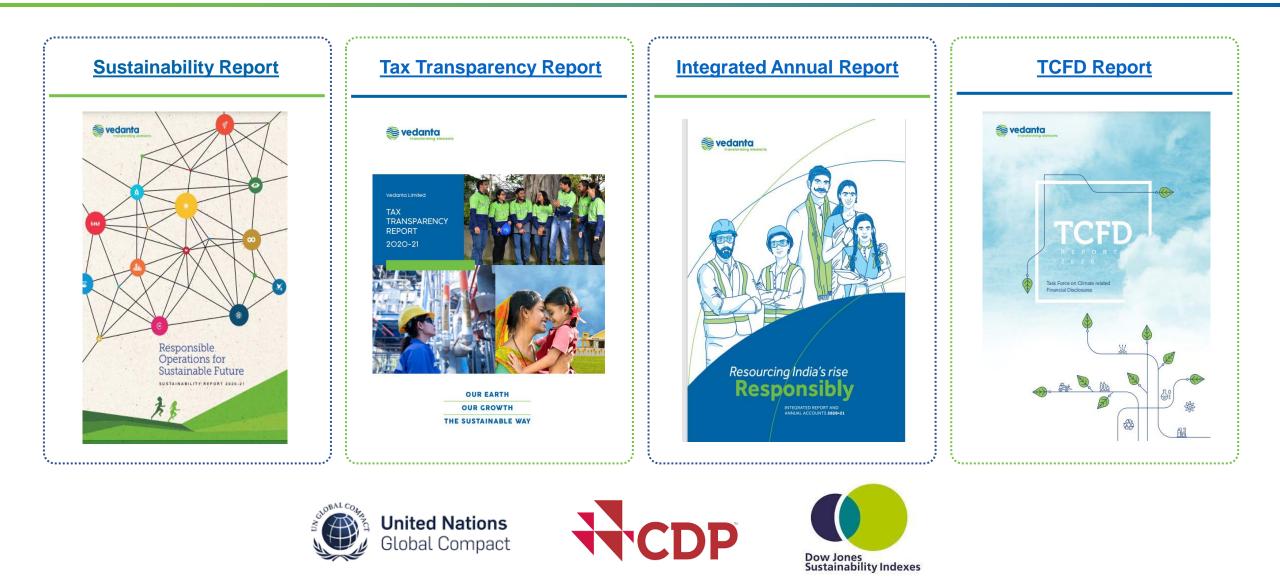


#### VEDANTA LIMITED INVESTOR PRESENTATION



# Appendix







#### Our group companies received more than 100 awards in the sustainability, HSE, CSR and HR categories

Awarded with Best Corporate Finance team and Best CFO by AIAI (all India association of Industries) summit and awards 2021

Hindustan Zinc has been awarded the 'Most Sustainable Company in the Mining Industry – 2021' by World finance at their Sustainability Awards 2021

LACP 2021 Spotlight Silver Award Winner for the Vedanta Limited Integrated Report 2020-21

Hindustan Zinc wins prestigious S&P Global Platts Global Metal

Sterlite Copper (Silvassa) wins the "Challengers Award" at the Sustainability 4.0 Awards 2021 under Mega Large Business Metals Category

Balco won the 'SABERA Award 2021' for its CSR efforts under the Responsible Business of the Year category

Cairn HR Team won the 'Human Capital Award' for 'Developing Future Leaders' by Frost & Sullivan

Hindustan Zinc honoured with the title 'India's Largest Silver Miner and Refiner' by IGC Excellence Award Committee

Vedanta IOK bagged 'Best Employer Brand Award' at South India Best Employer Brand Awards 2021 held by World HRD Congress

Cairn awarded under the gold category 'The Best Rural Health Initiative Award' of 5th CSR Health Impact Awards organized by Integrated Health and Wellbeing Council

Vedanta Aluminium ranks 4th among global Aluminium companies in Dow Jones Sustainability Index (DJSI) 2021



01

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

02 ....

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information. Any forward-looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by Vedanta Resources limited and Vedanta Limited and any of their subsidiaries. Past performance of Vedanta Resources limited and Vedanta Limited and any of their subsidiaries.



This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.' Forward–looking statements by their nature address matters that are, to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial and metals markets including the London Metal Exchange, fluctuations in interest and or exchange rates and metal prices; from future integration of acquired businesses; and from numerous other matters of national, regional and global scale, including those of a environmental, climatic, natural, political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.



This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Vedanta Resources limited and Vedanta Limited and any of their subsidiaries or undertakings or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.



# Thank you